

## Number of Sales, Farms - 3 year comparison

District	Jun 2009	Jun 2010	May 2011	Jun 2011
Northland	31	28	24	25
Auckland	18	24	20	19
Waikato	39	32	41	45
Bay of Plenty	28	39	15	15
Gisborne	9	8	12	13
Hawkes Bay	18	13	18	17
Taranaki	8	12	19	20
Manawatu/Wanganui	23	23	34	40
Wellington	4	3	5	5
Nelson	13	15	16	16
West Coast	9	6	10	13
Canterbury	40	45	51	57
Otago	24	27	40	48
Southland	21	27	59	60
New Zealand Total	285	302	364	393

## Number of Sales, Lifestyle - 3 year comparison

District	Jun 2009	Jun 2010	May 2011	Jun 2011
Northland	99	95	118	111
Auckland	219	193	264	267
Waikato	172	152	146	151
Bay of Plenty	102	92	88	94
Gisborne	21	10	10	9
Hawkes Bay	58	53	38	40
Taranaki	53	43	51	55
Manawatu/Wanganui	100	88	98	105
Wellington	88	76	72	76
Nelson	55	47	71	81
West Coast	12	8	11	14
Canterbury	253	159	204	228
Otago	76	54	76	88
Southland	46	43	64	67
New Zealand Total	1354	1113	1311	1386

## Number of Sales - Comparison of All Rural Sales by Type for New Zealand

Rural Property Type	Jun 2009	Jun 2010	May 2011	Jun 2011
Arable	11	7	14	16
Dairy	55	31	60	58
Finishing	28	38	55	59
Forestry	3	16	16	20
Grazing	130	146	186	209
Horticulture	36	51	28	24
Special	22	13	4	7
Total All Farms	285	302	364	393
Lifestyle	1354	1113	1311	1386

## Number of Sales - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms	Lifestyle
Northland	0	4	1	2	15	2	1	25	111
Auckland	0	1	0	0	10	8	0	19	267
Waikato	2	12	2	0	28	0	1	45	151
Bay of Plenty	0	2	1	0	6	6	0	15	94
Gisborne	1	0	2	4	3	2	1	13	9
Hawkes Bay	2	0	6	0	8	1	0	17	40
Taranaki	0	5	2	2	11	0	0	20	55
Manawatu/Wanganui	1	6	7	1	25	0	0	40	105
Wellington	2	0	1	0	2	0	0	5	76
Nelson	0	2	0	7	6	1	0	16	81
West Coast	0	6	1	1	5	0	0	13	14
Canterbury	5	2	10	3	35	2	0	57	228
Otago	3	2	15	0	25	2	1	48	88
Southland	0	16	11	0	30	0	3	60	67
New Zealand	16	58	59	20	209	24	7	393	1386

## Median Farm Size ha. - Comparison of All Farm Sales by Type for New Zealand

Rural Property Type	Jun 2009	Jun 2010	May 2011	Jun 2011
Arable	36	76	67	86
Dairy	97	90	112	116
Finishing	90	99	163	157
Forestry	25	113	49	49
Grazing	77	65	93	90
Horticulture	6	6	6	7
Special	27	20	96	57
Total All Farms	59	54	96	95

## Median Farm Size ha. - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms
Northland		119	422	144	68	12	2	71
Auckland		67			54	4		30
Waikato	47	79	106		37		35	52
Bay of Plenty		189	25		107	3		24
Gisborne	9		434	11	413	12	197	22
Hawkes Bay	138		253		215	38		193
Taranaki		107	195	40	72			85
Manawatu/Wanganui	22	109	86	867	90			94
Wellington	977		98		189			241
Nelson		145		50	137	49		91
West Coast		214	113	319	40			180
Canterbury	126	165	104	27	167	214		140
Otago	42	324	489		204	9	116	221
Southland		147	124		102		57	118
New Zealand	86	116	157	49	90	7	57	95

## Median Selling Price Per Hectare (3 month) - Comparison of All Rural Sales by District and Type

Rural Property Type	Jun 2009	Jun 2010	May 2011	Jun 2011
<b>New Zealand</b>				
Arable	\$31,224	\$19,059	\$22,155	\$20,144
Dairy	\$29,720	\$32,609	\$30,828	\$30,828
Finishing	\$15,784	\$8,262	\$10,860	\$10,377
Forestry	\$13,138	\$3,632	\$8,817	\$7,591
Grazing	\$15,973	\$12,904	\$13,490	\$12,892
Horticulture	\$157,548	\$148,221	\$129,572	\$132,401
Special	\$55,846	\$14,923	\$10,992	\$23,684
<b>Total All Farms</b>	<b>\$23,802</b>	<b>\$17,772</b>	<b>\$17,199</b>	<b>\$15,568</b>
<b>Northland</b>				
Arable				
Dairy	\$26,301	\$19,909	\$14,914	\$13,743
Finishing	\$24,211	\$18,125		\$4,976
Forestry			\$8,627	\$7,762
Grazing	\$8,738	\$12,768	\$9,719	\$11,765
Horticulture	\$72,403	\$91,744	\$126,844	\$185,708
Special				\$281,818
<b>Total All Farms</b>	<b>\$21,579</b>	<b>\$19,909</b>	<b>\$12,533</b>	<b>\$11,765</b>
<b>Auckland</b>				
Arable	\$23,208			
Dairy	\$31,804	\$32,609	\$43,731	\$43,731
Finishing	\$30,367	\$38,307		
Forestry		\$10,709		
Grazing	\$22,791	\$15,514	\$16,681	\$16,681
Horticulture	\$114,089	\$514,286	\$141,346	\$241,298
Special	\$576,844			
<b>Total All Farms</b>	<b>\$32,206</b>	<b>\$18,238</b>	<b>\$47,046</b>	<b>\$36,875</b>
<b>Waikato</b>				
Arable	\$34,125	\$4,605	\$36,816	\$36,594
Dairy	\$39,145	\$45,635	\$40,062	\$40,062
Finishing		\$9,115	\$7,057	\$16,512
Forestry				
Grazing	\$20,213	\$20,499	\$26,134	\$26,592
Horticulture		\$120,938		
Special	\$146,220	\$74,001	\$8,912	\$63,000
<b>Total All Farms</b>	<b>\$32,146</b>	<b>\$31,412</b>	<b>\$37,658</b>	<b>\$37,658</b>
<b>Bay of Plenty</b>				
Arable				
Dairy	\$29,720	\$39,825	\$32,067	\$32,067
Finishing	\$19,500		\$49,200	\$49,200
Forestry				
Grazing	\$28,044	\$17,172	\$19,010	\$20,077
Horticulture	\$196,429	\$170,557	\$205,833	\$238,333
Special				
<b>Total All Farms</b>	<b>\$163,750</b>	<b>\$131,429</b>	<b>\$39,844</b>	<b>\$49,200</b>
<b>Gisborne</b>				
Arable				\$36,111
Dairy				
Finishing		\$5,180	\$4,742	\$4,870
Forestry		\$1,250	\$4,672	\$4,619

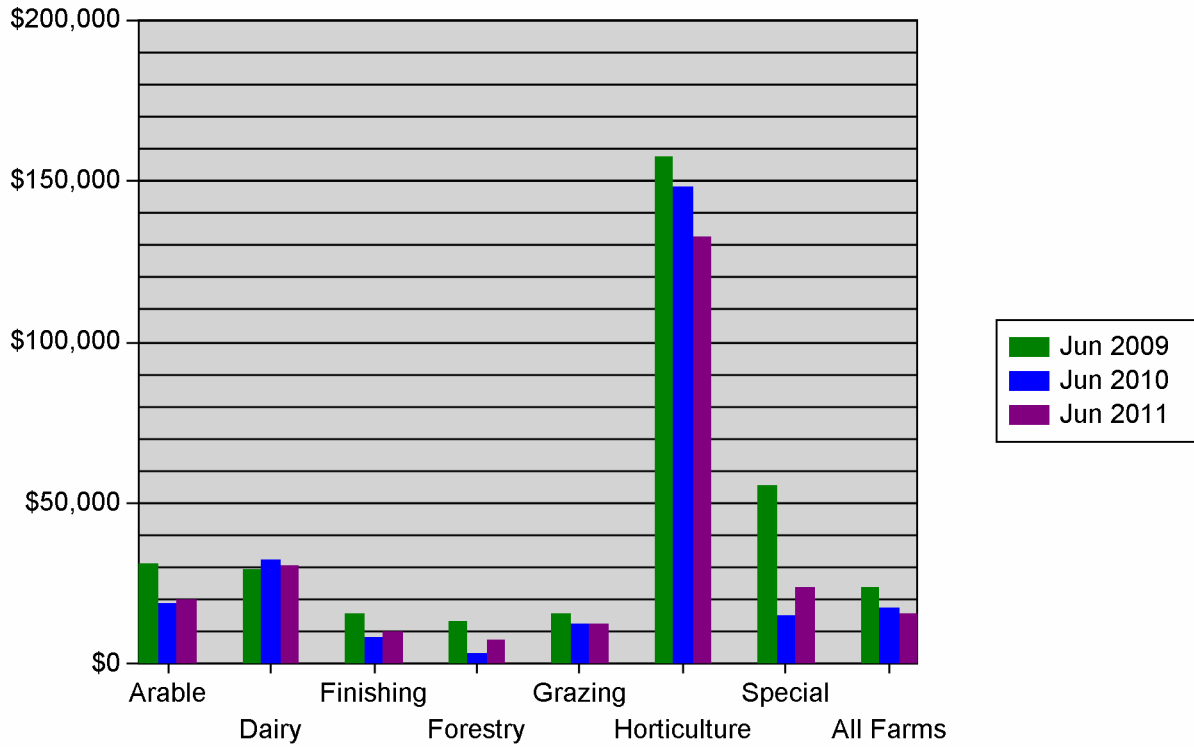
Rural Property Type	Jun 2009	Jun 2010	May 2011	Jun 2011
<b>Gisborne</b>				
Grazing	\$12,943	\$4,949	\$3,086	\$4,792
Horticulture	\$100,000	\$131,250	\$61,023	\$61,939
Special				\$3,968
<b>Total All Farms</b>	<b>\$13,200</b>	<b>\$5,180</b>	<b>\$4,767</b>	<b>\$4,792</b>
<b>Hawkes Bay</b>				
Arable			\$34,000	\$21,200
Dairy			\$14,860	
Finishing	\$9,440	\$8,429	\$5,353	\$7,779
Forestry	\$9,066	\$7,429		
Grazing	\$6,300	\$4,462	\$7,262	\$6,931
Horticulture	\$105,469	\$459,364	\$141,269	\$65,789
Special				
<b>Total All Farms</b>	<b>\$13,206</b>	<b>\$5,999</b>	<b>\$7,490</b>	<b>\$8,400</b>
<b>Taranaki</b>				
Arable				
Dairy	\$55,245	\$59,342	\$48,330	\$46,729
Finishing			\$7,397	\$7,397
Forestry		\$2,390	\$9,078	\$5,670
Grazing	\$11,119	\$18,722	\$17,105	\$27,244
Horticulture				
Special				
<b>Total All Farms</b>	<b>\$25,920</b>	<b>\$28,055</b>	<b>\$34,722</b>	<b>\$28,947</b>
<b>Manawatu/Wanganui</b>				
Arable		\$31,944	\$21,618	\$21,618
Dairy	\$19,943	\$24,648	\$24,583	\$24,905
Finishing	\$21,294	\$4,890	\$15,377	\$14,697
Forestry		\$629		\$2,335
Grazing	\$4,746	\$7,264	\$8,682	\$8,750
Horticulture		\$90,000		
Special	\$109,167			
<b>Total All Farms</b>	<b>\$11,327</b>	<b>\$7,264</b>	<b>\$14,358</b>	<b>\$13,442</b>
<b>Wellington</b>				
Arable	\$4,775		\$2,752	\$2,752
Dairy	\$32,813			
Finishing	\$5,004		\$5,692	\$5,692
Forestry				
Grazing	\$1,710	\$5,042	\$6,224	\$11,200
Horticulture				
Special		\$136,986	\$118,541	
<b>Total All Farms</b>	<b>\$4,890</b>	<b>\$6,228</b>	<b>\$5,692</b>	<b>\$5,692</b>
<b>Nelson</b>				
Arable				
Dairy	\$26,596	\$21,599	\$15,167	\$14,196
Finishing		\$39,304		
Forestry	\$13,138	\$3,531	\$9,106	\$9,007
Grazing	\$28,889	\$15,650	\$12,127	\$12,017
Horticulture	\$183,644	\$75,777		\$36,386
Special	\$65,263	\$12,909		
<b>Total All Farms</b>	<b>\$36,818</b>	<b>\$12,878</b>	<b>\$9,964</b>	<b>\$9,964</b>
<b>West Coast</b>				
Arable				
Dairy	\$21,578		\$18,203	\$17,660
Finishing				\$5,399

Rural Property Type	Jun 2009	Jun 2010	May 2011	Jun 2011
<b>West Coast</b>				
Forestry		\$3,884	\$1,694	\$1,694
Grazing	\$18,091	\$9,569	\$17,782	\$16,183
Horticulture				
Special	\$19,375	\$7,305		
<b>Total All Farms</b>	<b>\$20,673</b>	<b>\$7,715</b>	<b>\$17,660</b>	<b>\$16,183</b>
<b>Canterbury</b>				
Arable	\$25,164	\$18,852	\$18,670	\$18,670
Dairy	\$44,000		\$36,977	\$38,736
Finishing	\$31,813	\$31,985	\$16,552	\$16,552
Forestry		\$5,429	\$16,691	\$14,940
Grazing	\$12,371	\$16,504	\$17,018	\$13,821
Horticulture	\$337,500		\$25,904	\$36,489
Special	\$30,458	\$36,250		
<b>Total All Farms</b>	<b>\$19,426</b>	<b>\$17,878</b>	<b>\$17,876</b>	<b>\$15,434</b>
<b>Otago</b>				
Arable	\$35,000	\$219,077	\$8,097	\$9,245
Dairy	\$13,419	\$15,330	\$28,884	\$28,884
Finishing	\$8,025	\$7,038	\$5,688	\$4,844
Forestry				
Grazing	\$6,174	\$9,734	\$5,755	\$6,634
Horticulture	\$88,406		\$90,000	\$68,498
Special	\$6,256	\$7,310	\$8,190	\$8,190
<b>Total All Farms</b>	<b>\$8,144</b>	<b>\$9,450</b>	<b>\$7,456</b>	<b>\$6,778</b>
<b>Southland</b>				
Arable			\$23,836	
Dairy	\$35,956	\$31,875	\$31,879	\$31,460
Finishing	\$26,587	\$8,987	\$17,608	\$24,677
Forestry				
Grazing	\$19,959	\$14,246	\$13,460	\$14,472
Horticulture				
Special	\$12,586	\$12,830	\$13,072	\$23,684
<b>Total All Farms</b>	<b>\$23,810</b>	<b>\$16,607</b>	<b>\$22,149</b>	<b>\$21,619</b>

## Median Sales, Lifestyle - 3 year comparison

District	Jun 2009	Jun 2010	May 2011	Jun 2011
Northland	\$319,000	\$300,000	\$322,500	\$320,000
Auckland	\$690,000	\$688,889	\$733,750	\$720,000
Waikato	\$383,750	\$400,000	\$415,000	\$415,000
Bay of Plenty	\$475,000	\$482,500	\$472,250	\$489,500
Gisborne	\$380,000	\$267,500	\$403,500	\$387,000
Hawkes Bay	\$413,500	\$425,000	\$552,500	\$587,500
Taranaki	\$320,000	\$385,000	\$365,000	\$350,000
Manawatu/Wanganui	\$339,000	\$307,900	\$294,000	\$327,000
Wellington	\$415,000	\$476,000	\$404,500	\$397,500
Nelson	\$540,000	\$500,000	\$450,000	\$545,000
West Coast	\$150,000	\$383,500	\$150,000	\$248,750
Canterbury	\$432,000	\$475,000	\$445,500	\$449,500
Otago	\$285,000	\$369,000	\$477,500	\$460,750
Southland	\$313,500	\$355,000	\$335,000	\$350,000
New Zealand Total	\$421,250	\$445,000	\$460,000	\$460,000

Farms - Median Price Per Hectare 3-Year Trend - All New Zealand



Lifestyle - Median Sale Price 3-Year Trend

